

MD ANALYSIS

CA 4 March Analysis

GAT Constitutional Area 4 Leader: GABRIELE SABATOSANTI SCA

July 2017 to March 2018 (9 months) Results

CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
New Clubs	61	48	55	42	44
Charter Members	1762	1376	1593	1225	1231
New Members	10360	10476	10020	9853	9202
Drops	14782	15029	14244	13867	13389
Net Growth	-1314	-1667	-1383	-1543	-1648

March (Only Results)

CA 4	Mar-15	Mar-16	Mar-17	Mar-18
New Clubs	8	17	8	11
Charter Members	283	476	247	338
New Members	1339	1212	1244	1364
Drops	1411	1327	1317	1130
Net Growth	364	509	289	730

Statement for 3rd Quarter Results(previous 3 years)

CA 4	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
New Clubs	21	23	20
Charter Members	626	688	562
New Members	4432	4149	4207
Drops	4386	4215	4143
Net Growth	1295	1025	1085

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	23
		New Members	0	0	0	0	2
		Drops	0	0	0	0	5
		Net Growth	0	0	0	0	21
101	Sweden	New Clubs	0	2	0	0	0
		Charter Members	1	45	5	6	1
		New Members	534	528	459	470	389
		Drops	636	680	679	702	627
		Net Growth	-57	-68	-186	-174	-196
104	Norway	New Clubs	2	0	0	0	1
		Charter Members	62	2	0	0	37
		New Members	518	470	491	446	419
		Drops	723	783	731	717	790
		Net Growth	-115	-285	-196	-240	-210
107	Aland Is Finland Finland	New Clubs	4	3	4	1	1
		Charter Members	105	76	126	57	38
		New Members	994	1057	934	818	731
		Drops	1210	1225	1357	1199	1249
		Net Growth	-24	-28	-208	-246	-410
109	Iceland	New Clubs	0	0	1	0	0
		Charter Members	1	5	21	1	6
		New Members	69	84	73	81	129
		Drops	148	133	104	104	136
		Net Growth	-75	-39	-3	-18	26
106	Denmark Faroe Islands Greenland	New Clubs	1	0	0	0	0
		Charter Members	107	4	7	1	2
		New Members	322	333	277	313	244
		Drops	499	456	426	420	411
		Net Growth	-43	-90	-122	-86	-133
120	Estonia	New Clubs	1	0	0	1	0
		Charter Members	24	1	0	28	5
		New Members	39	36	45	45	26
		Drops	61	43	42	75	56
		Net Growth	3	-5	3	1	-25
131	Lithuania	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	20
		New Members	0	0	0	0	27
		Drops	0	0	0	0	52
		Net Growth	0	0	0	0	-5
Total	Antti Forsell	New Clubs	8	5	5	2	4
		Charter Members	300	133	159	93	132
		New Members	2476	2508	2279	2173	1967
		Drops	3277	3320	3339	3217	3326
		Net Growth	-311	-515	-712	-763	-932

March (Only) Results

MD	GMT Area	CA 4	Mar-15	Mar-16	Mar-17	Mar-18
NA	Undistricted	New Clubs	0	0	0	1
		Charter Members	0	0	0	20
		New Members	0	0	0	0
		Drops	0	0	0	2
		Net Growth	0	0	0	18
101	Sweden	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	89	62	63	37
		Drops	75	50	57	35
		Net Growth	37	13	9	4
104	Norway	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	70	38	51	52
		Drops	73	36	58	57
		Net Growth	-2	2	-3	-3
107	Aland Is Finland Finland	New Clubs	1	0	0	0
		Charter Members	22	4	3	8
		New Members	157	117	82	64
		Drops	113	172	126	104
		Net Growth	70	-21	-31	-26
109	Iceland	New Clubs	0	0	0	0
		Charter Members	0	0	0	3
		New Members	11	19	14	11
		Drops	16	5	5	3
		Net Growth	-4	14	10	33
106	Denmark Faroe Islands Greenland	New Clubs	0	0	0	0
		Charter Members	0	5	0	0
		New Members	46	45	57	18
		Drops	48	38	56	34
		Net Growth	-1	15	2	-16
120	Estonia	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	4	8	4	6
		Drops	5	4	8	11
		Net Growth	-1	4	-4	-4
131	Lithuania	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	1
		Drops	0	0	0	2
		Net Growth	0	0	0	-1
Total	Antti Forsell	New Clubs	2	0	0	1
		Charter Members	42	9	3	33
		New Members	377	289	271	189
		Drops	330	305	310	248
		Net Growth	99	27	-17	5

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
101	Sweden	New Clubs	1	0	0
		Charter Members	20	4	1
		New Members	268	205	210
		Drops	224	175	190
		Net Growth	73	42	35
104	Norway	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	228	219	205
		Drops	233	237	230
		Net Growth	4	3	-13
107	Aland Is Finland Finland	New Clubs	1	1	1
		Charter Members	26	37	28
		New Members	472	430	317
		Drops	349	436	362
		Net Growth	172	68	11
109	Iceland	New Clubs	0	0	0
		Charter Members	2	1	0
		New Members	46	43	44
		Drops	34	25	21
		Net Growth	16	22	25
106	Denmark Faroe Islands Greenland	New Clubs	0	0	0
		Charter Members	1	7	0
		New Members	153	129	151
		Drops	145	119	165
		Net Growth	12	25	-5
120	Estonia	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	21	22	14
		Drops	15	17	26
		Net Growth	6	5	-9
Total	Antti Forsell	New Clubs	2	1	1
		Charter Members	49	49	30
		New Members	1188	1048	941
		Drops	1000	1009	994
		Net Growth	283	165	44

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
102	Liechtenstein Switzerland	New Clubs	2	1	2	1	1
		Charter Members	52	42	77	22	43
		New Members	292	310	279	285	323
		Drops	315	412	372	393	261
		Net Growth	51	-9	35	-67	150
111	Germany	New Clubs	12	3	6	7	6
		Charter Members	317	74	147	177	140
		New Members	1463	1437	1438	1379	1340
		Drops	1433	1552	1559	1564	1472
		Net Growth	474	97	171	128	136
114	Austria	New Clubs	3	1	0	1	0
		Charter Members	99	25	0	26	1
		New Members	279	167	311	199	195
		Drops	292	285	403	283	305
		Net Growth	108	-83	-71	-34	-68
Total	Daniel Isenrich	New Clubs	17	5	8	9	7
		Charter Members	468	141	224	225	184
		New Members	2034	1914	2028	1863	1858
		Drops	2040	2249	2334	2240	2038
		Net Growth	633	5	135	27	218

March (Only) Results

MD	GMT Area	CA 4	Mar-15	Mar-16	Mar-17	Mar-18
102	Liechtenstein Switzerland	New Clubs	0	0	0	1
		Charter Members	0	0	0	33
		New Members	31	24	34	35
		Drops	48	16	26	24
		Net Growth	-13	9	9	45
111	Germany	New Clubs	0	2	1	1
		Charter Members	1	42	47	21
		New Members	254	210	259	215
		Drops	221	250	251	197
		Net Growth	64	25	77	52
114	Austria	New Clubs	0	0	1	0
		Charter Members	0	0	24	0
		New Members	43	30	33	26
		Drops	44	27	34	34
		Net Growth	0	5	26	-7
Total	Daniel Isenrich	New Clubs	0	2	2	2
		Charter Members	1	42	71	54
		New Members	328	264	326	276
		Drops	313	293	311	255
		Net Growth	51	39	112	90

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
102	Liechtenstein Switzerland	New Clubs	0	1	0
		Charter Members	0	38	0
		New Members	97	98	85
		Drops	93	74	78
		Net Growth	15	68	15
111	Germany	New Clubs	1	2	3
		Charter Members	29	44	92
		New Members	608	597	587
		Drops	621	692	665
		Net Growth	85	5	63
114	Austria	New Clubs	1	0	1
		Charter Members	21	0	25
		New Members	78	77	78
		Drops	86	76	88
		Net Growth	15	3	22
Total	Daniel Isenrich	New Clubs	2	3	4
		Charter Members	50	82	117
		New Members	783	772	750
		Drops	800	842	831
		Net Growth	115	76	100

MD Wise Analysis

MD	GMT Area	CA 4	2017-2018
119	Hungary	New Clubs	0
		Charter Members	0
		New Members	34
		Drops	61
		Net Growth	-25
121	Poland	New Clubs	0
		Charter Members	0
		New Members	43
		Drops	50
		Net Growth	-4
122	Czech Republic Slovak Republic	New Clubs	2
		Charter Members	41
		New Members	30
		Drops	45
		Net Growth	27
123	Russian Federation	New Clubs	0
		Charter Members	1
		New Members	2
		Drops	21
		Net Growth	-17
124	Romania	New Clubs	2
		Charter Members	74
		New Members	72
		Drops	117
		Net Growth	31
126	Croatia	New Clubs	0
		Charter Members	1
		New Members	35
		Drops	65
		Net Growth	-27
129	Slovenia	New Clubs	1
		Charter Members	32
		New Members	41
		Drops	54
		Net Growth	20
130	Bulgaria	New Clubs	0
		Charter Members	16
		New Members	13
		Drops	59
		Net Growth	-29
132	Macedonia (Fyrom)	New Clubs	1
		Charter Members	21
		New Members	22
		Drops	163
		Net Growth	-109
Total	Miklos Horvath	New Clubs	6
		Charter Members	186
		New Members	292
		Drops	635
		Net Growth	-133

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	6	1	2	2	3
		Drops	3	2	1	3	11
		Net Growth	3	-1	1	-1	-8
116	Spain	New Clubs	0	3	0	0	0
		Charter Members	0	64	8	4	0
		New Members	125	117	133	184	0
		Drops	224	225	267	217	0
		Net Growth	-91	-35	-100	-19	0
105	Various	New Clubs	6	2	3	5	0
		Charter Members	143	97	169	129	5
		New Members	963	983	915	797	803
		Drops	1352	1333	1193	1259	932
		Net Growth	-77	-21	41	-212	-16
110	Netherlands	New Clubs	2	1	4	1	0
		Charter Members	43	24	86	21	1
		New Members	310	351	189	379	387
		Drops	318	406	376	337	342
		Net Growth	55	7	-71	115	95
118	Turkey	New Clubs	4	3	5	4	2
		Charter Members	145	105	160	126	66
		New Members	329	420	326	291	305
		Drops	708	601	489	599	647
		Net Growth	-152	-36	26	-162	-223
115	Portugal	New Clubs	2	1	1	0	0
		Charter Members	46	31	20	11	0
		New Members	115	94	130	115	0
		Drops	246	145	181	180	0
		Net Growth	-75	-9	-22	-34	0
128	Israel	New Clubs	0	0	0	1	0
		Charter Members	4	11	1	30	4
		New Members	32	14	50	35	39
		Drops	54	150	80	60	52
		Net Growth	-18	-112	-23	6	-5
133	Northern Ireland Republic Of Ireland	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	81
		Drops	0	0	0	0	139
		Net Growth	0	0	0	0	-54
Total	Joost Paijmans	New Clubs	14	10	13	11	2
		Charter Members	381	332	444	321	76
		New Members	1880	1980	1745	1803	1618
		Drops	2905	2862	2587	2655	2123
		Net Growth	-355	-207	-148	-307	-211

March (Only) Results

MD	GMT Area	CA 4	Mar-15	Mar-16	Mar-17	Mar-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	0
		Drops	0	0	1	8
		Net Growth	0	0	-1	-8
116	Spain	New Clubs	2	0	0	0
		Charter Members	40	1	0	0
		New Members	11	19	18	0
		Drops	39	18	25	0
		Net Growth	12	3	-6	0
105	Various	New Clubs	0	3	0	0
		Charter Members	4	153	0	0
		New Members	106	123	87	257
		Drops	92	99	68	70
		Net Growth	27	191	26	200
110	Netherlands	New Clubs	0	1	0	0
		Charter Members	0	22	0	0
		New Members	44	4	49	65
		Drops	47	54	48	60
		Net Growth	0	-22	6	11
118	Turkey	New Clubs	1	3	0	0
		Charter Members	43	80	0	1
		New Members	34	44	46	61
		Drops	29	29	29	17
		Net Growth	53	96	18	51
115	Portugal	New Clubs	0	0	0	0
		Charter Members	2	0	2	0
		New Members	10	24	14	0
		Drops	15	4	25	0
		Net Growth	-2	20	-8	0
128	Israel	New Clubs	0	0	0	0
		Charter Members	10	0	0	0
		New Members	3	10	7	5
		Drops	1	2	3	1
		Net Growth	20	11	4	4
133	Northern Ireland Republic Of Ireland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	4
		Drops	0	0	0	15
		Net Growth	0	0	0	-11
Total	Joost Pajmans	New Clubs	3	7	0	0
		Charter Members	99	256	2	1
		New Members	208	224	221	392
		Drops	223	206	199	171
		Net Growth	110	299	39	247

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	0
		Drops	0	0	3
		Net Growth	0	0	-3
116	Spain	New Clubs	2	0	0
		Charter Members	41	3	0
		New Members	34	62	62
		Drops	76	70	68
		Net Growth	2	0	-3
105	Various	New Clubs	0	3	2
		Charter Members	24	157	45
		New Members	379	367	332
		Drops	357	343	345
		Net Growth	198	228	71
110	Netherlands	New Clubs	0	1	0
		Charter Members	0	22	1
		New Members	131	9	153
		Drops	134	160	135
		Net Growth	11	-118	42
118	Turkey	New Clubs	2	3	2
		Charter Members	70	86	60
		New Members	214	112	143
		Drops	124	85	85
		Net Growth	175	116	126
115	Portugal	New Clubs	1	0	0
		Charter Members	28	0	2
		New Members	51	48	50
		Drops	38	55	59
		Net Growth	45	-5	-5
128	Israel	New Clubs	0	0	0
		Charter Members	10	0	0
		New Members	6	29	17
		Drops	28	8	16
		Net Growth	-4	24	1
Total	Joost Paijmans	New Clubs	5	7	4
		Charter Members	173	268	108
		New Members	815	627	757
		Drops	757	721	711
		Net Growth	427	245	229

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	21	9	14	18	0
		Drops	24	18	55	20	0
		Net Growth	15	-9	-38	-2	0
116	Spain	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	21
		New Members	0	0	0	0	126
		Drops	0	0	0	0	137
		Net Growth	0	0	0	0	22
103	France	New Clubs	4	8	11	4	0
		Charter Members	87	185	248	103	0
		New Members	1229	1219	1281	1207	0
		Drops	1721	2028	1863	1741	0
		Net Growth	-145	-302	-82	-187	0
115	Portugal	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	4
		New Members	0	0	0	0	114
		Drops	0	0	0	0	214
		Net Growth	0	0	0	0	-64
112	Belgium	New Clubs	1	0	1	3	0
		Charter Members	29	3	22	76	0
		New Members	239	233	284	291	0
		Drops	317	318	361	372	0
		Net Growth	-26	-46	-26	24	0
113	Luxembourg	New Clubs	0	0	0	0	0
		Charter Members	0	1	1	0	0
		New Members	25	24	11	35	0
		Drops	34	24	28	21	0
		Net Growth	-7	4	-16	15	0
Total	Joaquim Borralho	New Clubs	5	8	12	7	1
		Charter Members	116	189	272	179	25
		New Members	1514	1485	1590	1551	240
		Drops	2096	2388	2307	2154	351
		Net Growth	-163	-353	-162	-150	-42

March (Only) Results

MD	GMT Area	CA 4	Mar-15	Mar-16	Mar-17	Mar-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	1	5	0	0
		Drops	9	2	3	0
		Net Growth	-8	3	-3	0
116	Spain	New Clubs	0	0	0	1
		Charter Members	0	0	0	20
		New Members	0	0	0	19
		Drops	0	0	0	15
		Net Growth	0	0	0	26
103	France	New Clubs	0	3	0	0
		Charter Members	4	64	2	0
		New Members	121	159	183	0
		Drops	170	166	162	0
		Net Growth	-8	74	45	0
115	Portugal	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	0	0	0	16
		Drops	0	0	0	19
		Net Growth	0	0	0	20
112	Belgium	New Clubs	0	0	2	0
		Charter Members	0	0	51	0
		New Members	26	33	28	0
		Drops	23	32	38	0
		Net Growth	6	6	47	0
113	Luxembourg	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	4	1	4	0
		Drops	1	6	5	0
		Net Growth	3	-5	-1	0
Total	Joaquim Borralho	New Clubs	0	3	2	1
		Charter Members	4	64	53	22
		New Members	152	198	215	35
		Drops	203	206	208	34
		Net Growth	-7	78	88	46

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	6	6
		Drops	12	7	10
		Net Growth	-8	-1	-4
103	France	New Clubs	5	3	2
		Charter Members	122	64	49
		New Members	541	552	604
		Drops	609	564	504
		Net Growth	174	136	232
112	Belgium	New Clubs	0	1	3
		Charter Members	1	22	71
		New Members	89	124	118
		Drops	87	140	126
		Net Growth	17	20	75
113	Luxembourg	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	11	5	9
		Drops	7	8	5
		Net Growth	5	-2	4
Total	Joaquim Borralho	New Clubs	5	4	5
		Charter Members	123	87	120
		New Members	645	687	737
		Drops	715	719	645
		Net Growth	188	153	307

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	1	1	0	0
		Charter Members	0	24	46	2	0
		New Members	11	29	23	22	6
		Drops	68	63	55	81	3
		Net Growth	-39	-10	28	-55	3
103	France	New Clubs	0	0	0	0	6
		Charter Members	0	0	0	0	127
		New Members	0	0	0	0	1132
		Drops	0	0	0	0	1814
		Net Growth	0	0	0	0	-328
108	Italy	New Clubs	9	12	6	8	0
		Charter Members	245	301	177	238	0
		New Members	1902	1929	1833	1953	0
		Drops	2938	2961	2626	2616	0
		Net Growth	-514	-354	-376	-123	0
112	Belgium	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	32
		New Members	0	0	0	0	197
		Drops	0	0	0	0	383
		Net Growth	0	0	0	0	-117
117	Cyprus Greece	New Clubs	2	4	0	0	0
		Charter Members	51	138	26	14	0
		New Members	113	121	109	90	0
		Drops	224	321	309	199	0
		Net Growth	-43	-49	-162	-60	0
113	Luxembourg	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	20
		Drops	0	0	0	0	29
		Net Growth	0	0	0	0	-8
Total	Claudette Cornet	New Clubs	11	17	7	8	7
		Charter Members	296	463	249	254	159
		New Members	2026	2079	1965	2065	1355
		Drops	3230	3345	2990	2896	2229
		Net Growth	-596	-413	-510	-238	-450

March (Only) Results

MD	GMT Area	CA 4	Mar-15	Mar-16	Mar-17	Mar-18
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	5	2	6
		Drops	0	1	4	3
		Net Growth	2	4	-2	3
103	France	New Clubs	0	0	0	2
		Charter Members	0	0	0	43
		New Members	0	0	0	137
		Drops	0	0	0	164
		Net Growth	0	0	0	32
108	Italy	New Clubs	1	0	1	0
		Charter Members	36	0	37	0
		New Members	207	156	163	0
		Drops	237	219	210	0
		Net Growth	44	-36	15	0
112	Belgium	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	0	0	0	30
		Drops	0	0	0	41
		Net Growth	0	0	0	4
117	Cyprus Greece	New Clubs	1	0	0	0
		Charter Members	65	0	0	0
		New Members	25	26	2	0
		Drops	18	32	8	0
		Net Growth	74	-4	-4	0
113	Luxembourg	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	0
		Drops	0	0	0	3
		Net Growth	0	0	0	-3
Total	Claudette Cornet	New Clubs	2	0	1	2
		Charter Members	101	0	37	45
		New Members	234	187	167	173
		Drops	255	252	222	211
		Net Growth	120	-36	9	36

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	4	6	2
		Drops	35	8	10
		Net Growth	-31	-2	-8
108	Italy	New Clubs	4	1	2
		Charter Members	104	30	72
		New Members	759	765	804
		Drops	773	650	659
		Net Growth	236	213	321
117	Cyprus Greece	New Clubs	2	0	0
		Charter Members	86	9	10
		New Members	51	63	46
		Drops	39	71	54
		Net Growth	102	6	32
Total	Claudette Cornet	New Clubs	6	1	2
		Charter Members	190	39	82
		New Members	814	834	852
		Drops	847	729	723
		Net Growth	307	217	345

MD Wise Analysis

MD	GMT Area	CA 4	2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
NA	Undistricted	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	47
		New Members	0	0	0	0	28
		Drops	0	0	0	0	46
		Net Growth	0	0	0	0	41
108	Italy	New Clubs	0	0	0	0	11
		Charter Members	0	0	0	0	284
		New Members	0	0	0	0	1630
		Drops	0	0	0	0	2239
		Net Growth	0	0	0	0	-112
117	Cyprus Greece	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	52
		New Members	0	0	0	0	96
		Drops	0	0	0	0	215
		Net Growth	0	0	0	0	-46
119	Hungary	New Clubs	1	0	0	0	0
		Charter Members	28	1	0	2	0
		New Members	19	61	35	24	0
		Drops	65	51	34	95	0
		Net Growth	-15	12	2	-54	0
121	Poland	New Clubs	1	0	1	0	0
		Charter Members	25	3	32	31	0
		New Members	32	44	32	47	0
		Drops	65	118	73	93	0
		Net Growth	-4	-69	2	-6	0
122	Czech Republic Slovak Republic	New Clubs	0	0	2	1	0
		Charter Members	1	1	43	20	0
		New Members	31	56	29	20	0
		Drops	57	57	55	102	0
		Net Growth	-24	4	17	-62	0
123	Russian Federation	New Clubs	0	0	0	0	0
		Charter Members	3	4	0	0	0
		New Members	15	17	16	17	0
		Drops	35	36	28	15	0
		Net Growth	-9	-6	-10	5	0
124	Romania	New Clubs	3	1	5	1	0
		Charter Members	83	39	112	24	0
		New Members	54	77	89	69	0
		Drops	164	131	119	93	0
		Net Growth	-23	-6	88	4	0
126	Croatia	New Clubs	0	0	0	1	0
		Charter Members	13	0	4	30	0
		New Members	45	58	53	52	0
		Drops	208	113	133	54	0
		Net Growth	-131	-53	-67	36	0
129	Slovenia	New Clubs	0	0	0	1	0
		Charter Members	5	1	1	23	0
		New Members	59	52	56	62	0
		Drops	102	73	43	54	0
		Net Growth	-34	-15	15	31	0

			2013-2014	2014-2015	2015-2016	2016-2017	2017-2018
130	Bulgaria	New Clubs	0	0	0	0	0
		Charter Members	9	1	0	2	0
		New Members	54	39	37	34	0
		Drops	129	96	68	65	0
		Net Growth	-62	-53	-31	-29	0
131	Lithuania	New Clubs	1	1	0	0	0
		Charter Members	32	21	0	0	0
		New Members	51	30	16	14	0
		Drops	72	16	23	25	0
		Net Growth	40	36	-7	-10	0
132	Macedonia (Fyrom)	New Clubs	0	1	2	1	0
		Charter Members	2	47	53	21	0
		New Members	70	76	50	59	0
		Drops	337	174	111	109	0
		Net Growth	-260	-34	5	-27	0
Total	Elena Appiani	New Clubs	6	3	10	5	14
		Charter Members	201	118	245	153	383
		New Members	430	510	413	398	1754
		Drops	1234	865	687	705	2500
		Net Growth	-522	-184	14	-112	-117

March (Only) Results

MD	GMT Area	CA 4	Mar-15	Mar-16	Mar-17	Mar-18
NA	Undistricted	New Clubs	0	0	0	1
		Charter Members	0	0	0	36
		New Members	0	0	0	3
		Drops	0	0	0	4
		Net Growth	0	0	0	36
108	Italy	New Clubs	0	0	0	2
		Charter Members	0	0	0	51
		New Members	0	0	0	230
		Drops	0	0	0	158
		Net Growth	0	0	0	145
117	Cyprus Greece	New Clubs	0	0	0	0
		Charter Members	0	0	0	7
		New Members	0	0	0	15
		Drops	0	0	0	20
		Net Growth	0	0	0	4
119	Hungary	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	1	0	0
		Drops	5	1	5	0
		Net Growth	-2	0	-5	0
121	Poland	New Clubs	0	1	0	0
		Charter Members	0	22	8	0
		New Members	6	2	7	0
		Drops	7	4	8	0
		Net Growth	-1	30	7	0
122	Czech Republic Slovak Republic	New Clubs	0	0	1	0
		Charter Members	0	0	20	0
		New Members	6	4	4	0
		Drops	6	2	18	0
		Net Growth	0	2	6	0
123	Russian Federation	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	2	4	0
		Drops	7	7	0	0
		Net Growth	-7	-5	4	0
124	Romania	New Clubs	0	4	0	0
		Charter Members	0	83	0	0
		New Members	7	11	5	0
		Drops	11	19	3	0
		Net Growth	-4	75	2	0
126	Croatia	New Clubs	0	0	1	0
		Charter Members	0	0	30	0
		New Members	6	3	9	0
		Drops	3	5	10	0
		Net Growth	3	-2	29	0
129	Slovenia	New Clubs	0	0	1	0
		Charter Members	1	0	22	0
		New Members	7	12	2	0
		Drops	19	6	9	0
		Net Growth	-10	7	15	0

			Mar-15	Mar-16	Mar-17	Mar-18
130	Bulgaria	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	1	0	3	0
		Drops	0	3	3	0
		Net Growth	2	-3	1	0
131	Lithuania	New Clubs	1	0	0	0
		Charter Members	21	0	0	0
		New Members	3	1	2	0
		Drops	1	1	1	0
		Net Growth	23	0	1	0
132	Macedonia (Fyrom)	New Clubs	0	0	0	0
		Charter Members	14	0	0	0
		New Members	1	14	8	0
		Drops	28	17	10	0
		Net Growth	-13	-2	-2	0
Total	Elena Appiani	New Clubs	1	5	3	3
		Charter Members	36	105	81	94
		New Members	40	50	44	248
		Drops	87	65	67	182
		Net Growth	-9	102	58	185

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 4	2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
119	Hungary	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	36	9	3
		Drops	8	13	27
		Net Growth	29	-4	-8
121	Poland	New Clubs	0	1	0
		Charter Members	0	31	10
		New Members	16	14	23
		Drops	43	17	19
		Net Growth	-27	38	19
122	Czech Republic Slovak Republic	New Clubs	0	1	1
		Charter Members	1	20	20
		New Members	33	9	11
		Drops	22	11	54
		Net Growth	12	18	-23
123	Russian Federation	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	0	6	6
		Drops	14	13	5
		Net Growth	-5	-7	3
124	Romania	New Clubs	0	5	1
		Charter Members	0	107	20
		New Members	24	38	19
		Drops	37	34	22
		Net Growth	-12	111	17
126	Croatia	New Clubs	0	0	1
		Charter Members	0	4	30
		New Members	23	24	21
		Drops	21	53	20
		Net Growth	2	-17	33
129	Slovenia	New Clubs	0	0	1
		Charter Members	1	1	22
		New Members	32	37	27
		Drops	38	17	21
		Net Growth	-2	22	28
130	Bulgaria	New Clubs	0	0	0
		Charter Members	1	0	1
		New Members	13	14	24
		Drops	12	9	34
		Net Growth	4	5	-9
131	Lithuania	New Clubs	1	0	0
		Charter Members	21	0	0
		New Members	4	10	6
		Drops	5	9	7
		Net Growth	20	1	0

			2014-2015 3rd Qtr	2015-2016 3rd Qtr	2016-2017 3rd Qtr
132	Macedonia (Fyrom)	New Clubs	0	0	0
		Charter Members	14	0	0
		New Members	6	20	30
		Drops	67	19	30
		Net Growth	-46	2	0
Total	Elena Appiani	New Clubs	1	7	4
		Charter Members	41	163	105
		New Members	187	181	170
		Drops	267	195	239
		Net Growth	-25	169	60

MD Wise Analysis

MD	GMT Area	CA 4	2017-2018
NA	Undistricted	New Clubs	3
		Charter Members	86
		New Members	118
		Drops	187
		Net Growth	19
Total	Heiko Dallmann	New Clubs	3
		Charter Members	86
		New Members	118
		Drops	187
		Net Growth	19

